

Collections Management

[BENEFITS]

Improve cash flow

Boost your bottom line with streamlined, customizable and highly efficient collections activities.

Access cash information quickly and easily

View all your collections information, including contact notes and To Do items, within a single window, using a customized interface that gives you the exact information you need.

Reduce bad debts expense

Centralize your customer contact and collection functions and lower your collection expenses with automated customer tracking and follow-up.

Target overdue customers effectively

Target customers that meet specific criteria for overdue payments and automatically send them collections letters, e-mails, statements, and invoices.

Increase sales productivity

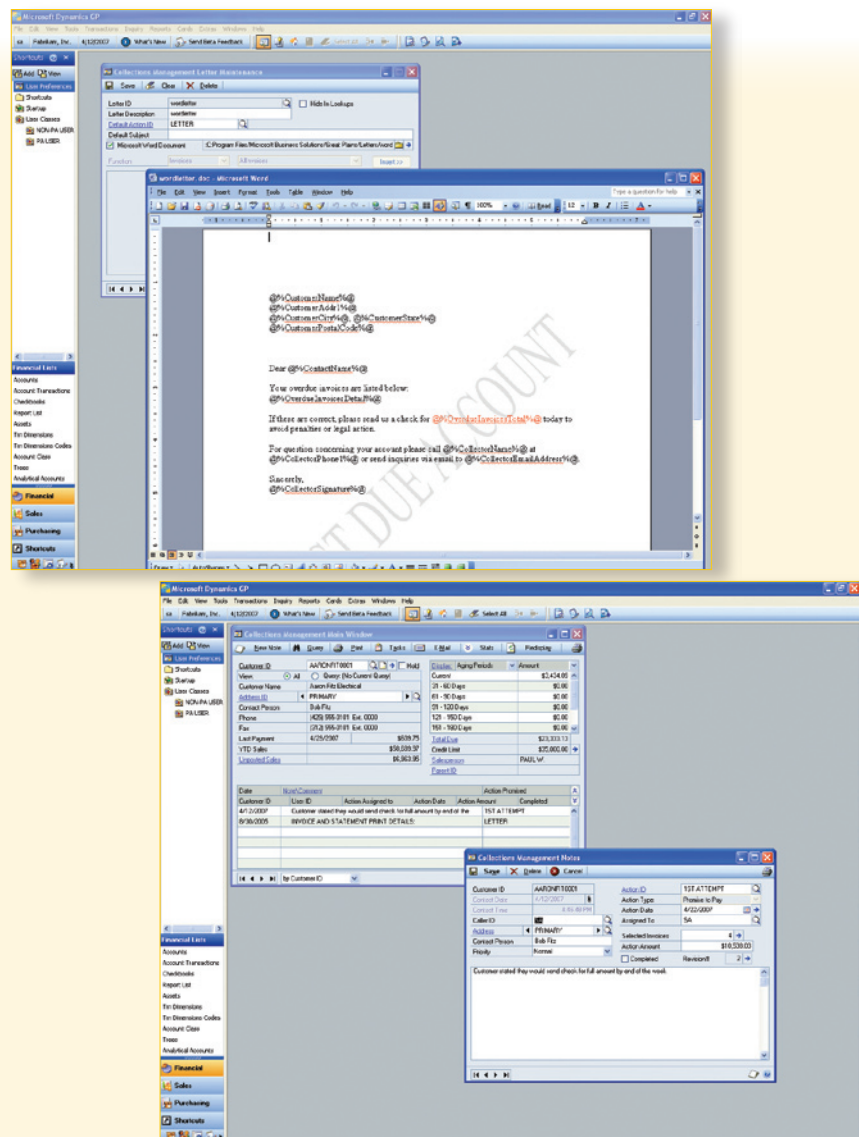
Improve productivity by feeding collection contact notes and other customer details back to the sales force.

Manage collections effectively

Assign customers to credit managers, create To Do lists, and track all follow-up activities.

Improve your cash flow and reduce bad debt expense with the clear, customizable information views and automated bad debt management tools provided by Microsoft Dynamics™ GP Collections Management.

CREATE CUSTOM COLLECTION LETTERS in Microsoft Office Word.



ENTER AND VIEW COLLECTIONS from one central point in the Collections Management window.

[FEATURES OVERVIEW]

Unlimited Queries

Build and store an unlimited number of queries to target and view customers that meet user-defined criteria, such as balance, notes, customer, credit manager, and payment history.

Automated, Customized Customer Letters

Tailor collections letters with Microsoft Office Word 2003 and automate printing and faxing of collections letters, e-mails, statements and invoices to customers with the push of a button—customized by customer and days overdue.

Task List Follow-up

Set automatic follow-up actions and reminder dates with the intuitive Collections Task List and view completed and uncompleted tasks, as well as completed or uncompleted payment promises by customers. Collections tasks can be created as System Reminders so users can gain access to all tasks in one central location.

Tailored Overdue Notices

Send customized e-mail notices to customers tailored to their overdue status.

Automatic Updates

Automatically remove customers who have made a payment and add customers with newly overdue payments.

Instant Customer Information

Respond to customer inquiries with instant access to pertinent information.

Workload Management

Assign customers to a specific credit manager to divide and manage the collections workload.

Single Control Center

Use the main Collections Management window as the control center for all Accounts Receivables activities.

Seamless Integration

Control your cash flow and expenses more effectively with seamless integration to Microsoft Dynamics GP Receivables Management and General Ledger.